



## FOREWORD

This report contains statistics on the performance of the financial system of Trinidad and Tobago for the year 2007. For analytical purposes, data for the years 2003-2007 are included. The report covers a fairly wide range of performance measures, such as efficiency, liquidity, profitability, and asset quality ratios as well as data on employment, income and expenses, and assets and liabilities. The data on income and expenses contained in this report were derived from the Semi-Annual Returns (CB40) of the financial institutions while those on assets and liabilities were sourced from the Monthly Statement of Condition Returns (CB20). Commencing in September 2005 the data on income and expenses were submitted at quarterly intervals.

As always, the Research Department welcomes the comments of readers on ways in which this, and any of our other publications may be improved.

Manager  
Research Department

**August 2008**

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**COMMERCIAL BANKS**

**TABLE A1**  
**COMMERCIAL BANKS: SUMMARY DATA**

	2003	2004	2005	2006 <sup>r</sup>	2007 <sup>p</sup>
<b>NUMBER OF BANKS</b>	6	6	6	6	8
<b>NUMBER OF BRANCHES</b>	120	120	119	123	125
<b>TOTAL NUMBERS EMPLOYED*</b> of which:	7,237	7,142	7,414	7,661	7,840
(i) Head Office	943	727	785	884	883
(ii) Branches	6,294	6,415	6,629	6,777	6,926
Managerial (including Branch Managers)	816	816	850	919	981
Administrative/Supervisory	1,589	1,546	1,600	1,655	1,704
Data Processing	344	307	316	306	293
Clerical/Secretarial/Manipulative	4,488	4,475	4,646	4,776	4,831
<b>NUMBER OF DEPOSIT ACCOUNTS</b>	<b>1,316,679</b>	<b>1,293,062</b>	<b>1,294,524</b>	<b>1,426,688</b>	<b>1,444,501</b>
Demand	87,660	83,599	91,299	99,460	105,889
Savings	1,125,688	1,115,823	1,118,501	1,246,321	1,254,507
Time	103,331	93,640	84,724	77,908	84,106
<b>NUMBER OF LOAN ACCOUNTS</b>	<b>361,037</b>	<b>433,343</b>	<b>442,454</b>	<b>457,578</b>	<b>487,604</b>
Overdraft	17,162	39,336	37,979	39,378	39,835
Installment	136,730	164,458	173,860	163,811	137,123
Bridging Finance	96	236	356	444	436
Demand	26,092	30,817	31,501	46,259	83,127
Real Estate Mortgage	5,570	18,699	20,737	17,814	15,422
Credit Cards	171,416	178,624	177,855	189,100	209,791
Other	4,003	1,175	1,165	774	1,869
<b>NET PROFIT AFTER TAX (\$000)</b>	<b>847,651</b>	<b>1,707,801</b>	<b>1,351,071</b>	<b>1,720,183</b>	<b>1,927,266</b>
<b>AVERAGE TOTAL ASSETS (\$Mn)</b>	<b>40,596</b>	<b>45,812</b>	<b>53,640</b>	<b>60,913</b>	<b>70,789</b>
<b>AVERAGE TOTAL LOANS - NET (\$Mn)</b>	<b>14,878</b>	<b>18,699</b>	<b>24,974</b>	<b>30,239</b>	<b>36,629</b>
<b>AVERAGE TOTAL DEPOSITS (\$Mn)</b>	<b>22,619</b>	<b>25,920</b>	<b>31,432</b>	<b>37,401</b>	<b>44,512</b>

\*Annual data refer to an average for the period.

**TABLE A2**  
**COMMERCIAL BANKS STATEMENT OF INCOME AND EXPENSES**  
**/\$000/**

	2003	2004	2005	2006 <sup>F</sup>	2007 <sup>P</sup>
<b>OPERATING INCOME</b>					
<b>INTEREST INCOME</b>	<b>2,705,952</b>	<b>2,739,215</b>	<b>3,294,449</b>	<b>4,188,939</b>	<b>5,132,957</b>
Due from Banks	61,956	119,817	205,146	373,045	310,455
Inter-Bank Funds Sold	17,838	16,175	27,145	47,927	86,617
Total Investments	658,194	565,340	741,636	692,986	812,005
Total Loans	1,713,586	1,831,668	2,158,794	2,888,643	3,756,454
Other	254,378	206,215	161,728	186,338	167,426
<b>FEE INCOME</b>	<b>492,079</b>	<b>575,079</b>	<b>618,204</b>	<b>712,834</b>	<b>770,255</b>
Loans	102,218	121,849	122,342	151,869	148,422
Customers' Liability on Acceptances	81,950	61,736	48,152	35,361	32,774
Loan/Lease Commitments	33,576	45,505	59,891	68,788	58,399
Service Fees	255,760	263,299	329,874	363,176	508,306
Service Fees on Deposit Accounts	85,642	90,758	89,612	98,868	105,190
Commissions from Foreign Exchange Transactions (Net)	17,480	15,210	16,483	28,499	75,975
Securities Brokerage	7,967	12,775	13,327	12,581	12,519
Rental of Safety Deposit Boxes	1,430	3,973	4,200	4,090	2,683
Other	143,241	142,359	206,252	219,138	311,935
Other	18,575	82,690	57,945	93,640	22,354
<b>DIVIDEND INCOME</b>	<b>63,983</b>	<b>16,144</b>	<b>9,946</b>	<b>6,764</b>	<b>209,914</b>
<b>RENTAL INCOME</b>	<b>1,583</b>	<b>3,641</b>	<b>5,185</b>	<b>2,156</b>	<b>1,798</b>
<b>FOREIGN EXCHANGE PROFIT/(LOSS)</b>	<b>308,369</b>	<b>273,088</b>	<b>414,884</b>	<b>432,583</b>	<b>431,486</b>
<b>TRUSTEE SERVICES</b>	<b>63,736</b>	<b>85,921</b>	<b>105,529</b>	<b>114,012</b>	<b>120,585</b>
<b>OTHER INCOME</b>	<b>183,180</b>	<b>655,851</b>	<b>271,979</b>	<b>114,763</b>	<b>163,301</b>
<b>TOTAL OPERATING INCOME</b>	<b>3,818,882</b>	<b>4,350,503</b>	<b>4,763,229</b>	<b>5,572,051</b>	<b>6,830,296</b>

TABLE A2 (cont'd)

**COMMERCIAL BANKS STATEMENT OF INCOME AND EXPENSES**  
/000/

	2003	2004	2005	2006 <sup>r</sup>	2007 <sup>p</sup>
<b>OPERATING EXPENSES</b>					
<b>INTEREST EXPENSE</b>	<b>877,752</b>	<b>1,071,894</b>	<b>1,340,281</b>	<b>1,728,753</b>	<b>2,098,791</b>
Demand Deposits	151,973	164,715	200,867	204,545	228,906
Savings Deposits	176,341	179,485	183,839	217,003	255,441
Time Deposits	167,617	166,740	239,067	474,917	768,913
Inter-Bank Funds Bought	8,284	5,586	5,598	9,852	17,693
Central Bank Funds	219	91	59	484	1,605
Borrowings (up to 1 year)	88,174	106,850	222,264	283,097	278,897
Long-term Borrowings	158,112	446,682	472,135	494,920	480,941
Other	127,032	1,745	16,452	43,935	66,395
<b>SALARIES &amp; EMPLOYEE BENEFITS</b>	<b>749,527</b>	<b>778,038</b>	<b>864,493</b>	<b>927,245</b>	<b>1,035,420</b>
<b>PROFESSIONAL SERVICES</b>	<b>44,575</b>	<b>46,637</b>	<b>57,276</b>	<b>62,779</b>	<b>71,359</b>
<b>OCCUPANCY EXPENSES</b>	<b>80,138</b>	<b>80,623</b>	<b>87,177</b>	<b>101,629</b>	<b>119,880</b>
<b>ADDITIONS/(RELEASES) TO PROVISIONS</b>	<b>210,105</b>	<b>43,206</b>	<b>33,067</b>	<b>5,580</b>	<b>63,785</b>
<b>LOANS WRITTEN-OFF</b>	<b>16,676</b>	<b>485</b>	<b>18,412</b>	<b>17,150</b>	<b>(9,215)</b>
<b>OTHER OPERATING EXPENSES</b>	<b>834,927</b>	<b>849,883</b>	<b>1,018,186</b>	<b>922,063</b>	<b>1,101,193</b>
Depreciation	143,855	71,545	139,336	138,592	169,579
Escort and Guard Fees	15,510	18,972	27,373	23,570	33,886
Software Development`	1,053	669	637	892	1,022
Advertising	51,875	64,205	69,847	81,092	111,378
Cost & Maintenance of furniture & equipment	47,537	68,340	92,235	102,799	105,943
Entertainment	2,510	2,115	5,031	4,258	4,438
Deposit Insurance	34,501	32,601	36,631	47,234	58,854
Other	538,086	591,436	647,096	523,626	616,093
<b>TOTAL OPERATING EXPENSES</b>	<b>2,813,700</b>	<b>2,870,767</b>	<b>3,418,892</b>	<b>3,765,199</b>	<b>4,481,213</b>
<b>OPERATING PROFIT/(LOSS)</b>	<b>1,005,182</b>	<b>1,479,736</b>	<b>1,344,337</b>	<b>1,806,852</b>	<b>2,349,083</b>
Add: Dividends from Subs. & Affiliates	71,557	485,919	325,999	287,950	53,828
<b>PROFIT/(LOSS) BEFORE EXTRAORDINARY ITEMS</b>	<b>1,076,739</b>	<b>1,965,655</b>	<b>1,670,336</b>	<b>2,094,802</b>	<b>2,402,911</b>
Add: Extraordinary Income (Net)	0	0	0	0	0
<b>PROFIT/(LOSS) BEFORE TAXES</b>	<b>1,076,739</b>	<b>1,965,655</b>	<b>1,670,336</b>	<b>2,094,802</b>	<b>2,402,911</b>
Less: Income Tax (Net)	229,088	257,854	319,265	374,619	475,645
<b>PROFIT/(LOSS) AFTER TAX</b>	<b>847,651</b>	<b>1,707,801</b>	<b>1,351,071</b>	<b>1,720,183</b>	<b>1,927,266</b>
ADD/(LESS): Adj. to Prior Periods	0	0	0	38,253	0
<b>NET PROFIT/(LOSS) AFTER TAX</b>	<b>847,651</b>	<b>1,707,801</b>	<b>1,351,071</b>	<b>1,681,930</b>	<b>1,927,266</b>

TABLE A3

**COMMERCIAL BANKS: CONSOLIDATED STATEMENT OF CONDITION**  
/ \$000s/

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>ASSETS</b>					
<b>LIQUID FUNDS of which:</b>	6,466,500	6,811,761	7,626,631	9,083,609	10,899,395
Cash	417,338	442,552	521,671	615,214	663,409
Due from Banks	2,775,709	3,684,906	4,018,511	4,017,318	4,757,288
Deposits at Central Bank	3,273,453	2,684,280	3,086,449	4,451,078	5,478,698
INTER-BANK FUNDS SOLD	97,541	78,058	115,417	171,717	278,395
INVESTMENTS (Net)	8,111,971	8,102,431	9,322,359	9,546,255	10,573,840
LOANS (Net)	14,877,789	18,699,265	24,973,918	30,239,272	36,628,835
CUSTOMERS' LIAB. ON ACCEPTANCES	3,544,852	3,405,911	3,289,926	3,809,740	4,519,075
OTHER ASSETS	7,497,210	8,714,617	8,311,248	8,062,306	7,889,200
<b>TOTAL ASSETS</b>	<b>40,595,862</b>	<b>45,812,044</b>	<b>53,639,498</b>	<b>60,912,899</b>	<b>70,788,741</b>
<b>LIABILITIES</b>					
DEPOSITS of which:	22,618,827	25,920,316	31,431,471	37,400,709	44,511,799
Demand	8,082,112	9,873,508	11,657,627	12,697,312	14,240,176
Savings	9,445,662	10,688,067	12,458,225	14,345,780	16,511,684
Time	5,091,053	5,358,742	7,315,619	10,357,616	13,759,939
INTER-BANK FUNDS BOUGHT	100,295	74,774	133,166	185,696	411,831
CENTRAL BANK FUNDS	6,376	0	988	0	0
BORROWINGS (up to 1 year)	2,217,549	2,269,577	2,660,848	1,875,503	2,264,087
BANKERS ACCEPTANCES EXECUTED	3,544,852	3,405,911	3,289,926	3,809,740	4,519,075
OTHER CURRENT LIABILITIES	4,096,321	4,533,141	5,364,388	5,695,100	6,275,632
LONG-TERM LIABILITIES	3,037,269	3,561,891	4,064,296	4,383,751	4,018,468
<b>TOTAL LIABILITIES</b>	<b>35,621,489</b>	<b>39,764,916</b>	<b>46,943,840</b>	<b>53,350,540</b>	<b>62,000,792</b>
<b>CAPITAL ACCOUNTS</b>					
PAID-IN CAPITAL/SURPLUS	1,488,149	1,510,155	1,585,516	1,648,921	1,951,686
RESERVES	813,453	1,114,569	807,316	911,322	1,060,401
RETAINED EARNINGS	2,672,770	3,422,403	4,302,827	5,002,116	5,694,613
TOTAL CAPITAL ACCOUNTS	4,974,373	6,047,127	6,695,658	7,562,359	8,787,949
<b>TOTAL LIAB. &amp; CAPITAL ACCOUNTS</b>	<b>40,595,862</b>	<b>45,812,044</b>	<b>53,639,498</b>	<b>60,912,899</b>	<b>70,788,741</b>

**TABLE A4**  
**COMMERCIAL BANKS: PROFITABILITY RATIOS**

	2003	2004	2005	2006 <sup>r</sup>	2007 <sup>p</sup>
<b>PERCENT OF AVERAGE TOTAL ASSETS</b>					
(i) Total Operating Income	9.4	9.5	9.0	9.1	9.6
(ii) Interest Income	6.7	6.0	6.3	6.9	7.2
(iii) Non-Interest Income	2.7	3.5	2.7	2.3	2.4
(iv) Net Interest Margin	4.5	3.6	3.8	4.0	4.3
(v) Net Profit Before Tax	2.6	4.2	3.1	3.4	3.4
(vi) Net Profit After Tax	2.1	3.7	2.5	2.8	2.7
<b>PERCENT OF AVERAGE TOTAL DEPOSITS</b>					
(i) Net Profit Before Tax	4.7	7.5	5.3	5.6	5.4
(ii) Net Profit After Tax	3.7	6.5	4.3	4.6	4.3
<b>PERCENT OF AVERAGE TOTAL EQUITY</b>					
(i) Net Profit After Tax	16.9	27.6	20.2	22.3	22.0

**TABLE A5**  
**COMMERCIAL BANKS: EFFICIENCY RATIOS**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>PERCENTAGE OF OPERATING INCOME</b>					
(i) Interest Expense	23.1	25.2	28.5	31.0	30.8
(ii) Salaries & Employee Benefits	19.7	18.2	18.0	16.6	15.2
(iii) Professional Services	1.2	1.0	1.2	1.1	1.0
(iv) Occupancy Expenses	2.1	1.9	1.8	1.8	1.8
(v) Depreciation	3.8	1.4	2.9	2.5	2.5
(vi) Additions/(Releases) to Provisions	5.8	1.0	0.7	0.1	1.0
(vii) Loans Written-Off	0.4	0.0	0.4	0.3	(0.1)
(viii) Other Operating Expenses	22.2	19.7	20.7	16.6	16.1
(ix) Total Operating Expenses	74.4	67.0	71.3	67.6	65.7
<b>PERCENT OF AVERAGE TOTAL ASSETS</b>					
(i) Interest Expenses	2.2	2.3	2.5	2.8	3.0
(ii) Non-Interest Expenses	5.1	4.6	4.8	4.7	4.9
of which:					
Salaries & Employee Benefits	1.8	1.7	1.6	1.5	1.5
Professional Services	0.1	0.1	0.1	0.1	0.1
Occupancy Expenses	0.2	0.2	0.2	0.2	0.2
Depreciation	0.4	0.2	0.3	0.2	0.2
Additions/(Releases) to Provisions	0.5	0.1	0.1	0.0	0.1
Loans Written-Off	0.0	0.0	0.0	0.0	0.0
Other Operating Expenses	2.1	1.9	1.9	1.5	1.6
Total Operating Expenses	6.9	6.3	6.4	6.2	6.3

**TABLE A6**  
**COMMERCIAL BANKS: LIQUIDITY RATIOS**

	2003	2004	2005	2006 <sup>P</sup>	2007 <sup>r</sup>
<b>PERCENT OF AVERAGE TOTAL DEPOSITS</b>					
Cash	1.8	1.7	1.7	1.6	1.5
Due from Banks of which:	10.6	12.0	9.9	8.5	8.5
Operational A/C - Local	0.2	0.2	0.9	0.1	0.1
Operational A/C - Foreign	10.4	11.8	9.0	8.4	8.4
Deposits at Central Bank	14.5	10.4	9.8	11.9	12.3
T&T Government Securities	13.3	11.2	13.4	9.6	7.2
Total Loans (Net)	65.8	72.1	79.5	80.9	82.3
Other Assets	39.9	35.5	26.9	28.3	28.9
Cash plus Due from Banks	12.4	13.7	11.6	10.1	10.0
Total Liquid Funds	28.6	26.3	24.3	24.3	24.5
<b>CURRENT ASSETS TO CURRENT LIABILITIES</b>	<b>2.2</b>	<b>2.1</b>	<b>2.0</b>	<b>2.3</b>	<b>2.1</b>

**TABLE A7**  
**COMMERCIAL BANKS: COST/RETURNS OF FUNDS**

	2003	2004	2005	2006 <sup>P</sup>	2007 <sup>r</sup>
Return on Investments (Gross)	8.1	7.0	8.0	7.3	7.6
Return on Loans (Gross)	11.1	9.6	8.6	9.4	10.1
Cost of Demand, Savings and Time Deposits	2.2	2.0	2.0	2.4	2.8

**TABLE A8**  
**COMMERCIAL BANKS: SOURCE DISTRIBUTION OF INCOME**

	2003	2004	2005	2006 <sup>r</sup>	2007 <sup>P</sup>
<b>PERCENT OF TOTAL OPERATING INCOME</b>					
Interest on Investments	17.2	13.4	15.6	12.5	11.9
Interest on Loans	45.0	42.8	45.1	51.9	55.0
All Other Operating Income of which:	37.8	43.8	39.3	35.7	33.2
Service Fees <sup>(1)</sup>	12.9	13.5	12.9	12.8	11.3
<b>PERCENTAGE OF TOTAL NON-INTEREST INCOME</b>					
Total Fee Income	45.1	41.1	43.8	51.4	45.6
Fee Income on Loans	9.2	8.5	8.8	10.9	8.8
Service Fees on Deposit Account <sup>(2)</sup>	7.7	6.5	6.3	7.2	6.2

(1) Includes fees and Commissions Charged for all bank services, e.g. deposit accounts, foreign exchange transactions, security brokerage, safety deposit boxes etc.

(2) Service charges on deposit accounts, including charges for standing orders.

**TABLE A9**  
**COMMERCIAL BANKS: DISTRIBUTION OF ASSETS**

	2003	2004	2005	2006 <sup>r</sup>	2007 <sup>p</sup>
<b>PERCENTAGE OF AVERAGE TOTAL ASSETS</b>					
Local Liquid Funds	10.0	8.1	9.0	9.8	10.3
T&T Government Securities	7.4	6.3	7.8	5.9	4.5
External Assets	13.4	16.6	16.0	18.7	19.4
Total Loans - Net (Local)	36.3	40.0	44.8	47.1	48.6
Other Assets (Local)	43.0	26.0	19.9	16.1	15.0
Fixed Assets	3.2	2.9	2.5	2.3	2.2
Total Equity	12.3	13.2	12.5	12.4	12.4

**TABLE A10**  
**COMMERCIAL BANKS: ASSET QUALITY**

	2003	2004	2005	2006 <sup>r</sup>	2007 <sup>p</sup>
<b>PERCENT OF AVERAGE TOTAL LOANS - (GROSS)</b>					
Total Non-Performing Loans	2.8	3.1	2.2	1.6	1.1
Additions to Loan Provisions (including write-offs)	1.5	0.2	0.2	0.0	0.0
Accumulated Loan Loss Provision	3.7	2.4	1.8	1.4	1.1
Total Non-Performing Real Estate Mortgages	0.1	0.1	0.1	0.1	0.1
<b>PERCENT OF TOTAL NON-PERFORMING LOANS</b>					
Accumulated Loan Loss Provision	137.8	89.3	84.0	87.5	109.5
<b>PERCENTAGE OF AVERAGE TOTAL ASSETS - (GROSS)</b>					
Accumulated Loan Loss Provision	1.4	1.0	0.8	0.7	0.6

**TABLE A11**  
**COMMERCIAL BANKS: DISTRIBUTION OF LOANS**  
 /Percent/

<b>PERCENT OF AVERAGE TOTAL LOANS (GROSS)*</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006<sup>r</sup></b>	<b>2007<sup>p</sup></b>
Real Estate Mortgages	5.4	9.9	12.5	16.4	16.6
Public Sector	5.6	8.4	14.6	12.9	10.5
Agriculture	0.5	0.6	0.4	0.2	0.2
Petroleum	2.9	1.6	1.5	2.1	1.7
Manufacturing	10.0	8.5	7.6	7.4	6.6
Construction	6.1	6.3	4.6	4.6	4.4
Distributive Trades	7.3	5.9	7.0	6.6	6.6
Transport, Communication & Storage	3.0	2.3	2.0	1.9	2.5
Finance, Insurance & Real Estate	17.2	15.8	15.2	13.7	17.3
Personal Services	4.0	4.2	3.1	3.7	2.6
Consumer Loans	35.7	32.7	31.0	30.0	29.6
Miscellaneous	2.2	3.9	2.4	0.6	1.4

**TABLES B1 - B11**

**FINANCE COMPANIES AND MERCHANT BANKS**

**TABLE B1**  
**FINANCE COMPANIES AND MERCHANT BANKS: SUMMARY DATA**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>NUMBER OF INSTITUTIONS</b>	<b>11</b>	<b>11</b>	<b>11</b>	<b>11</b>	<b>10</b>
<b>NUMBER OF BRANCHES</b>	<b>17</b>	<b>17</b>	<b>18</b>	<b>23</b>	<b>20</b>
<b>NUMBERS EMPLOYED*</b>	<b>233</b>	<b>203</b>	<b>260</b>	<b>251</b>	<b>297</b>
of which:					
(i) Head Office	206	172	214	203	226
(ii) Branches	27	31	46	48	71
Managerial(incl. Branch Managers)	56	48	71	60	60
Administrative/Supervisory	41	22	29	33	40
Data Processing	16	7	7	7	9
Clerical/Secretarial/Manipulative	120	127	149	162	188
<b>NUMBER OF DEPOSIT ACCOUNTS</b>	<b>6,285</b>	<b>5,899</b>	<b>6,459</b>	<b>7,487</b>	<b>7,887</b>
Demand	4	4	0	35	99
Time	6,281	5,895	6,459	7,452	7,788
<b>NUMBER OF LOAN ACCOUNTS</b>	<b>16,581</b>	<b>15,708</b>	<b>23,658</b>	<b>27,844</b>	<b>33,360</b>
Instalment	14,398	13,297	20,997	25,763	31,320
Time	198	207	167	220	193
Bridging Finance	0	0	0	0	4
Real Estate Mortgage	58	37	53	90	78
Other	1,928	2,167	2,441	1,770	1,766
<b>NET PROFIT AFTER TAX (\$000)</b>	<b>402,158</b>	<b>615,979</b>	<b>319,296</b>	<b>438,972</b>	<b>918,331</b>
<b>AVERAGE TOTAL ASSETS (\$Mn)</b>	<b>7,560</b>	<b>10,100</b>	<b>13,496</b>	<b>15,578</b>	<b>17,291</b>
<b>AVERAGE TOTAL LOANS NET (\$Mn)</b>	<b>1,795</b>	<b>2,061</b>	<b>2,553</b>	<b>3,200</b>	<b>3,576</b>
<b>AVERAGE TOTAL DEPOSITS (\$Mn)</b>	<b>3,150</b>	<b>4,366</b>	<b>5,394</b>	<b>5,362</b>	<b>6,189</b>

\*Annual data are an average for the period

**TABLE B2**  
**FINANCE COMPANIES AND MERCHANT BANKS:**  
**STATEMENT OF INCOME AND EXPENSES**  
**/\$000/**

	2003	2004	2005	2006 <sup>r</sup>	2007 <sup>p</sup>
<b>OPERATING INCOME</b>					
<b>INTEREST INCOME</b>	<b>466,403</b>	<b>541,296</b>	<b>714,858</b>	<b>896,112</b>	<b>1,032,247</b>
Due from Banks	398	6,026	11,870	4,500	9,020
Inter-Bank Funds Sold	0	0	0	0	0
Total Investments	280,024	317,843	370,960	468,052	633,097
Total Loans	184,521	204,961	323,924	315,268	336,055
Other	1,459	7,735	1,813	108,292	54,075
<b>FEE INCOME</b>	<b>130,070</b>	<b>47,402</b>	<b>86,029</b>	<b>11,958</b>	<b>26,919</b>
Loans	6,515	8,212	16,332	5,360	7,494
Customers' Liabilities on Acceptances	753	582	401	161	102
Loan/Lease Commitments	1,940	1,158	613	0	0
Service Fees	112,536	35,640	62,625	4,703	19,103
Other	8,325	1,843	10,298	1,734	220
<b>DIVIDEND INCOME</b>	<b>139,224</b>	<b>87,971</b>	<b>95,126</b>	<b>122,901</b>	<b>6,415</b>
<b>RENTAL INCOME</b>	<b>3,736</b>	<b>2,674</b>	<b>5,928</b>	<b>2,795</b>	<b>4,226</b>
<b>FOREIGN EXCHANGE PROFIT/(LOSS)</b>	<b>11,829</b>	<b>12,072</b>	<b>14,723</b>	<b>20,314</b>	<b>26,891</b>
<b>LEASE INCOME</b>	<b>29,982</b>	<b>28,383</b>	<b>31,998</b>	<b>38,044</b>	<b>39,780</b>
<b>OTHER INCOME</b>	<b>466,066</b>	<b>1,272,686</b>	<b>155,367</b>	<b>289,945</b>	<b>621,022</b>
<b>TOTAL OPERATING INCOME</b>	<b>1,247,310</b>	<b>1,992,484</b>	<b>1,104,029</b>	<b>1,382,069</b>	<b>1,757,500</b>

**TABLE B2 (Cont'd)**  
**FINANCE COMPANIES AND MERCHANT BANKS:**  
**STATEMENT OF INCOME AND EXPENSES**  
**/\$000/**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>OPERATING EXPENSES</b>					
<b>INTEREST EXPENSES</b>	<b>677,373</b>	<b>1,083,368</b>	<b>599,308</b>	<b>799,797</b>	<b>916,106</b>
Demand Deposits	0	0	0	0	0
Time Deposits	562,005	1,016,491	456,337	712,292	852,554
Inter-Bank Funds Bought	0	0	0	0	0
Borrowings (up to 1 year)	42,138	22,881	27,525	17,328	9,414
Long-term Borrowings	72,704	43,996	97,188	70,176	54,138
<b>SALARIES &amp; EMPLOYEE BENEFITS</b>	<b>29,760</b>	<b>33,217</b>	<b>68,562</b>	<b>60,148</b>	<b>57,242</b>
<b>PROFESSIONAL SERVICES</b>	<b>9,418</b>	<b>23,169</b>	<b>19,928</b>	<b>20,806</b>	<b>9,247</b>
<b>OCCUPANCY EXPENSES</b>	<b>5,330</b>	<b>4,968</b>	<b>11,205</b>	<b>7,762</b>	<b>8,223</b>
<b>ADDITIONS/(RELEASES) TO PROVISIONS</b>	<b>16,170</b>	<b>15,676</b>	<b>9,577</b>	<b>13,332</b>	<b>6,867</b>
<b>LOANS WRITTEN OFF</b>	<b>-2,567</b>	<b>4,407</b>	<b>3,039</b>	<b>9,047</b>	<b>6,677</b>
<b>OTHER OPERATING EXPENSES</b>	<b>77,044</b>	<b>62,622</b>	<b>128,767</b>	<b>92,601</b>	<b>95,696</b>
Depreciation	9,926	9,193	17,577	17,734	20,084
Advertising	3,794	2,711	4,639	3,892	3,695
Cost & Maintenance of Furniture & Equipment	447	656	4,241	1,225	1,199
Entertainment	582	544	3,979	(30)	957
Deposit Insurance	1,943	3,299	1,636	2,656	2,564
Other	60,352	46,219	96,695	67,049	67,195
<b>TOTAL OPERATING EXPENSES</b>	<b>812,528</b>	<b>1,227,427</b>	<b>840,386</b>	<b>1,003,493</b>	<b>1,100,058</b>
<b>OPERATING PROFIT/(LOSS)</b>	<b>434,782</b>	<b>765,057</b>	<b>262,643</b>	<b>378,576</b>	<b>657,442</b>
Add: Dividends from Subsidiaries and Affiliates	47,076	35,548	69,715	163,968	342,630
Less: Extraordinary Income (Net)	(5,937)	676	(186)	53	398
ADD/(LESS): Adj. To Prior Periods	0	7,131	0	23,476	54
<b>PROFIT/(LOSS) BEFORE TAXES</b>	<b>487,795</b>	<b>808,412</b>	<b>333,172</b>	<b>566,073</b>	<b>1,000,524</b>
Less: Income Tax (Net)	85,637	185,302	47,126	103,625	82,139
<b>NET PROFIT/(LOSS)</b>	<b>402,158</b>	<b>608,848</b>	<b>286,046</b>	<b>415,496</b>	<b>918,277</b>

**TABLE B3  
FINANCE COMPANIES AND MERCHANT BANKS:  
CONSOLIDATED STATEMENT OF CONDITION**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>ASSETS</b>					
<b>LIQUID FUNDS of which:</b>	349,690	375,112	520,595	527,770	674,168
Cash	110,529	40,531	234,576	127,295	191,641
Due from Banks	69,410	134,924	152,805	171,073	178,587
Deposits at Central Bank	169,751	199,628	194,246	231,728	235,824
INTER-BANK FUNDS SOLD	0	0	0	0	0
INVESTMENTS (Net)	4,656,847	6,274,602	7,145,699	8,073,940	7,237,475
LOANS (Net)	1,795,287	2,060,844	2,553,369	3,200,072	3,576,461
CUSTOMERS' LIABILITIES ON ACCEPTANCES	13,325	21,343	25,355	57,828	52,704
OTHER ASSETS	744,532	1,368,158	3,251,119	3,719,277	5,750,968
<b>TOTAL ASSETS</b>	<b>7,559,681</b>	<b>10,100,059</b>	<b>13,496,137</b>	<b>15,578,887</b>	<b>17,291,777</b>
<b>LIABILITIES</b>					
DEPOSITS	3,150,320	4,366,200	5,394,378	5,362,457	6,189,908
INTER-BANK FUNDS BOUGHT	0	0	0	0	0
BORROWINGS (up to 1 year)	717,047	753,871	1,267,915	1,588,849	1,731,636
BANK ACCEPTANCES EXECUTED	13,326	21,343	25,355	57,828	52,704
OTHER CURRENT LIABILITIES	1,251,040	2,101,671	2,405,007	4,565,023	4,147,544
LONG-TERM LIABILITIES	1,441,631	1,437,050	2,102,947	1,621,705	2,398,969
<b>TOTAL LIABILITIES</b>	<b>6,573,364</b>	<b>8,680,135</b>	<b>11,195,602</b>	<b>13,195,861</b>	<b>14,520,760</b>
<b>CAPITAL ACCOUNTS</b>					
PAID-IN/CAPITAL SURPLUS	367,739	721,810	1,359,997	1,390,386	1,343,301
RESERVES	136,857	161,304	208,800	245,081	318,552
RETAINED EARNINGS	481,721	537,314	731,738	747,558	1,109,164
<b>TOTAL CAPITAL ACCOUNTS</b>	<b>986,318</b>	<b>1,419,923</b>	<b>2,300,535</b>	<b>2,383,025</b>	<b>2,771,016</b>
<b>TOTAL LIABILITIES &amp; CAPITAL ACCOUNT</b>	<b>7,559,681</b>	<b>10,100,059</b>	<b>13,496,137</b>	<b>15,578,887</b>	<b>17,291,777</b>

**TABLE B4  
FINANCE COMPANIES AND MERCHANT BANKS:  
PROFITABILITY RATIOS**

	2003	2004	2005	2006 <sup>r</sup>	2007 <sup>p</sup>
<b>PERCENTAGE OF AVERAGE TOTAL ASSETS</b>					
(i) Total Operating Income	16.4	19.0	8.4	8.6	10.2
(ii) Interest Income	6.3	5.4	5.4	5.7	6.0
(iii) Non-Interest Income	10.1	13.7	3.0	2.8	4.2
(iv) Lease Income	0.4	0.3	0.2	0.2	0.2
(v) Net Interest Margin	(2.5)	(4.9)	0.9	0.6	0.7
(vi) Net Profit Before Tax	6.5	7.7	2.6	3.2	5.8
(vii) Net Profit After Tax	5.4	5.9	2.2	2.4	5.3
<b>PERCENTAGE OF AVERAGE TOTAL DEPOSITS</b>					
(i) Net Profit Before Tax	15.6	18.1	6.5	9.7	16.3
(ii) Net Profit After Tax	12.8	13.8	5.6	7.3	15.0
<b>PERCENTAGE OF AVERAGE TOTAL EQUITY</b>					
(i) Net Profit After Tax	41.2	41.6	12.1	16.1	33.4

**TABLE B5  
FINANCE COMPANIES AND MERCHANT BANKS:  
EFFICIENCY RATIOS**

	2003	2004	2005	2006 <sup>r</sup>	2007 <sup>p</sup>
<b>PERCENTAGE OF OPERATING INCOME</b>					
(i) Interest Expenses	52.8	51.8	57.8	57.9	52.1
(ii) Salaries & Employee Benefits	2.5	2.2	7.4	4.4	3.3
(iii) Professional Services	0.8	1.1	2.3	1.5	0.5
(iv) Occupancy Expenses	1.4	0.9	1.2	0.6	0.5
(v) Depreciation	0.9	0.6	1.8	1.3	1.1
(vi) Additions/(Releases) to Provisions	1.3	0.7	0.9	1.0	0.4
(vii) Loans Written-Off	(0.3)	0.3	0.3	0.7	0.4
(viii) Other Operating Expenses	6.1	3.4	13.5	6.7	5.4
(ix) Total Operation Expenses	63.6	59.7	83.6	72.6	62.6
<b>PERCENTAGE OF AVERAGE TOTAL ASSETS</b>					
(i) Interest Expenses	8.8	10.3	4.5	1.3	1.3
(ii) Non-Interest Expenses	1.8	1.4	1.8	0.3	0.3
of which:					
Salaries and Employee Benefits	0.4	0.3	0.5	0.1	0.1
Professional Services	0.1	0.2	0.1	0.0	0.0
Occupancy Expenses	0.1	0.0	0.1	0.0	0.0
Depreciation	0.1	0.1	0.1	0.0	0.0
Additions/(Releases) to Provisions for losses	0.2	0.1	0.1	0.0	0.0
Loans Written-Off	0.0	0.0	0.0	0.0	0.0
Other Operating Expenses	1.0	0.6	1.0	0.1	0.1
Total Operating Expenses	10.6	11.7	6.3	1.6	1.6

**TABLE B6  
FINANCE COMPANIES AND MERCHANT BANKS: LIQUIDITY RATIOS**

	2003	2004	2005	2006 <sup>F</sup>	2007 <sup>P</sup>
<b>PERCENT OF AVERAGE TOTAL DEPOSITS</b>					
Cash	3.5	0.9	4.3	2.4	3.1
Due from Banks	2.2	3.1	2.8	3.2	2.9
Deposits at Central Bank	5.4	4.6	3.6	4.3	3.8
Investments (Net)	147.7	143.7	132.5	150.6	117.0
Total Loans (Net)	57.0	47.2	47.3	59.7	57.8
Other Loans	23.6	31.0	59.2	69.2	94.0
Cash plus Due from Banks	5.7	4.0	7.1	5.6	6.0
Total Liquid Funds	11.1	8.6	9.6	9.9	10.9
<b>CURRENT ASSETS TO CURRENT LIABILITIES</b>	<b>1.3</b>	<b>1.2</b>	<b>1.1</b>	<b>0.7</b>	<b>0.5</b>

**TABLE B7  
FINANCE COMPANIES AND MERCHANT BANKS:  
COST/RETURNS OF FUNDS**

	2003	2004	2005	2006 <sup>F</sup>	2007 <sup>P</sup>
Return on Loans (Gross)*	9.9	9.6	12.5	9.5	9.3
Cost of Time Deposits	17.4	22.8	8.7	13.2	13.8

\* Loans exclude lease financing

**TABLE B8**  
**FINANCE COMPANIES AND MERCHANT BANKS:**  
**SOURCE DISTRIBUTION OF INCOME**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>PERCENT OF TOTAL OPERATING INCOME</b>					
Interest Income of which:	43.2	35.6	68.2	64.8	58.7
Interest on Loans	15.9	13.2	33.1	21.0	35.3
Total Fee Income	10.7	2.8	8.6	0.9	1.5
Foreign Exchange Profit/Loss	0.8	0.8	1.5	1.5	1.5
Lease Income	2.4	1.9	3.4	2.8	2.3
Other Income	42.9	58.8	18.2	9.1	0.6
<b>PERCENT OF TOTAL NON-INTEREST INCOME</b>					
Total Fee Income	25.2	5.1	35.8	2.5	3.7
Total Lease Income	5.3	3.5	14.9	46.4	43.8

**TABLE B9**  
**FINANCE COMPANIES AND MERCHANT BANKS: DISTRIBUTION OF ASSETS**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>PERCENT OF AVERAGE TOTAL ASSETS</b>					
Local Liquid Funds	4.5	3.4	3.8	2.9	3.1
External Assets	42.4	31.4	32.3	34.6	35.5
Investments – Net (Local)	32.8	40.9	38.3	34.7	24.1
Total Loans – Net (Local)	21.6	17.8	14.5	16.0	15.9
Other Assets (Local)	40.2	5.8	10.4	11.0	20.5
Fixed Assets	0.9	0.8	0.8	0.8	0.9
Total Equity	13.0	13.9	17.1	15.3	16.0

**TABLE B10**  
**FINANCE COMPANIES AND MERCHANT BANKS: ASSET QUALITY**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>PERCENT OF AVERAGE TOTAL LOANS – (GROSS)</b>					
Total Non-Performing Loans	7.5	7.1	7.8	10.2	7.3
Additions to Loan Provisions (including write-offs)	0.7	0.9	0.5	0.2	0.1
Accumulated Loan Loss Provision	3.0	3.0	3.3	2.8	2.1
<b>PERCENT OF TOTAL NON-PERFORMING LOANS</b>					
Accumulated Loan Loss Provision	39.7	42.8	41.8	28.0	29.2
<b>PERCENT OF AVERAGE TOTAL ASSETS – (GROSS)</b>					
Accumulated Loan Loss Provision	0.7	0.6	0.6	0.6	0.4

**TABLE B11**  
**FINANCE COMPANIES & MERCHANT BANKS: DISTRIBUTION OF LOANS**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>PERCENT OF AVERAGE TOTAL LOANS – (GROSS)</b>					
Real Estate Mortgages	2.0	1.2	2.2	2.2	1.5
Public Sector	7.3	4.3	2.4	8.6	7.4
Agriculture	0.6	0.4	0.6	0.3	0.6
Petroleum	2.3	1.1	9.9	9.4	5.0
Manufacturing	4.8	4.0	8.1	5.7	8.3
Construction	8.0	4.9	6.5	6.4	6.6
Distributive Trades	4.7	2.3	3.1	3.3	2.6
Transport, Communication & Storage	4.2	3.3	4.4	3.4	4.8
Finance, Insurance & Real Estate	26.2	19.6	28.9	30.0	35.0
Personal Services	0.3	0.2	1.3	1.2	0.5
Leasing	10.2	11.9	9.1	7.3	5.7
Consumer Loans	10.9	7.3	10.0	15.2	17.6
Miscellaneous	18.6	40.3	14.9	7.1	4.3

**TABLES C1 - C10**  
**TRUST AND MORTGAGE FINANCE COMPANIES**

**TABLE C1**  
**TRUST AND MORTGAGE FINANCE COMPANIES: SUMMARY DATA**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>NUMBER OF INSTITUTIONS</b>	6	6	6	6	7
<b>NUMBER OF BRANCHES</b>	34	14	6	6	7
<b>TOTAL NUMBER EMPLOYED</b>	<b>399</b>	<b>404</b>	<b>298</b>	<b>308</b>	<b>294</b>
of which:					
Head Office	304	323	285	306	294
Branches	95	81	13	2	0
Managerial (including Branch Managers)	77	80	67	88	93
Administrative/Supervisory	102	95	63	73	64
Data Processing	2	2	2	2	1
Clerical/Secretarial/Manipulative	219	227	165	145	136
<b>NUMBER OF DEPOSIT ACCOUNTS</b>	<b>17,634</b>	<b>13,707</b>	<b>9,148</b>	<b>3,362</b>	<b>2,937</b>
<b>NUMBER OF LOAN ACCOUNTS</b>	<b>10,519</b>	<b>9,839</b>	<b>8,950</b>	<b>4,493</b>	<b>3,935</b>
<b>NET PROFIT AFTER TAX (\$000)</b>	<b>619,125</b>	<b>589,796</b>	<b>693,192</b>	<b>497,768</b>	<b>400,826</b>
<b>AVERAGE TOTAL ASSETS (\$Mn)</b>	<b>11,121</b>	<b>11,341</b>	<b>10,961</b>	<b>8,229</b>	<b>9,406</b>
<b>AVERAGE TOTAL LOANS - NET (\$Mn)</b>	<b>4,631</b>	<b>3,940</b>	<b>3,676</b>	<b>2,741</b>	<b>2,488</b>
<b>AVERAGE TOTAL DEPOSITS (\$Mn)</b>	<b>2,948</b>	<b>2,155</b>	<b>1,151</b>	<b>454</b>	<b>382</b>

TABLE C2

**TRUST AND MORTGAGE FINANCE COMPANIES:  
STATEMENT OF INCOME AND EXPENSES  
/(\$000/**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>OPERATING INCOME</b>					
<b>INTEREST INCOME</b>	<b>807,600</b>	<b>821,574</b>	<b>1,081,471</b>	<b>509,875</b>	<b>561,875</b>
Due from Banks	26,996	42,760	73,851	30,104	42,325
Total Investments	331,669	410,056	660,142	271,818	326,862
Total Loans	436,367	342,558	326,125	184,940	172,238
Other	13,672	25,632	18,259	23,013	19,716
<b>FEE INCOME</b>	<b>416,250</b>	<b>339,354</b>	<b>336,556</b>	<b>340,472</b>	<b>275,962</b>
Loans	4,793	3,595	5,256	3,522	2,349
Service Fees	218,297	122,012	107,968	88,935	71,132
Other	193,160	213,747	223,332	248,015	202,481
<b>DIVIDEND INCOME</b>	<b>10</b>	<b>89</b>	<b>91</b>	<b>92</b>	<b>148</b>
<b>RENTAL INCOME</b>	<b>(1,124)</b>	<b>61</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TRUSTEE SERVICES</b>	<b>7,829</b>	<b>8,006</b>	<b>8,385</b>	<b>8,803</b>	<b>10,826</b>
<b>LEASE INCOME</b>	<b>32,761</b>	<b>43,117</b>	<b>51,864</b>	<b>43,570</b>	<b>39,316</b>
<b>FOREIGN EXCHANGE PROFIT/LOSS</b>	<b>23</b>	<b>187</b>	<b>(346)</b>	<b>96</b>	<b>422</b>
<b>OTHER INCOME</b>	<b>70,883</b>	<b>37,763</b>	<b>(65,149)</b>	<b>139,408</b>	<b>80,407</b>
<b>TOTAL OPERATING INCOME</b>	<b>1,334,232</b>	<b>1,250,151</b>	<b>1,412,872</b>	<b>1,042,316</b>	<b>968,956</b>

TABLE C2 (cont'd)

**TRUST AND MORTGAGE FINANCE COMPANIES:  
STATEMENT OF INCOME AND EXPENSES  
/\$000/**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>P</sup>
<b>OPERATING EXPENSES</b>					
<b>INTEREST EXPENSE</b>	<b>446,267</b>	<b>410,176</b>	<b>579,766</b>	<b>320,461</b>	<b>341,877</b>
Time Deposits	188,898	156,598	114,598	49,213	39,983
Inter-Bank Funds Bought	0	0	283	0	937
Borrowings (up to 1 year)	58,862	52,744	47,839	60,056	73,805
Long-term Borrowings	8,314	13,268	46,995	39,396	30,999
Other	190,193	187,566	370,051	171,796	196,153
<b>SALARIES &amp; EMPLOYEE BENEFITS</b>	<b>64,170</b>	<b>61,039</b>	<b>55,450</b>	<b>41,889</b>	<b>60,057</b>
<b>PROFESSIONAL SERVICES</b>	<b>(137)</b>	<b>1,535</b>	<b>954</b>	<b>482</b>	<b>6,172</b>
<b>OCCUPANCY EXPENSES</b>	<b>5,496</b>	<b>6,786</b>	<b>7,264</b>	<b>8,183</b>	<b>9,370</b>
<b>ADDITIONS/(RELEASES) TO PROVISIONS</b>	<b>58,203</b>	<b>(10,939)</b>	<b>43,964</b>	<b>(11,096)</b>	<b>4,388</b>
<b>LOANS WRITTEN-OFF</b>	<b>7,998</b>	<b>192</b>	<b>0</b>	<b>0</b>	<b>(9,790)</b>
<b>OTHER OPERATING EXPENSES</b>	<b>79,502</b>	<b>90,012</b>	<b>121,273</b>	<b>112,028</b>	<b>92,790</b>
Depreciation	18,796	18,766	27,279	16,987	13,470
Advertising	4,494	2,579	3,866	3,929	5,860
Cost & Maintenance of Furniture & Equipment	5,384	6,751	9,268	6,670	7,574
Entertainment	429	474	662	362	211
Deposit Insurance	5,254	5,004	4,209	2,033	545
Other	45,145	56,438	75,989	82,047	65,130
<b>TOTAL OPERATING EXPENSES</b>	<b>661,499</b>	<b>558,801</b>	<b>817,018</b>	<b>471,947</b>	<b>504,864</b>
<b>OPERATING PROFIT/(LOSS)</b>	<b>672,733</b>	<b>691,350</b>	<b>595,854</b>	<b>570,369</b>	<b>464,092</b>
Add: Extraordinary Income (Net)	0	0	0	0	0
ADD/(LESS): Adj. to Prior Periods	0	0	0	0	0
<b>PROFIT/(LOSS) BEFORE TAXES</b>	<b>796,551</b>	<b>736,048</b>	<b>761,611</b>	<b>599,908</b>	<b>494,837</b>
Less: Income Tax (Net)	144,826	146,252	68,419	102,140	94,011
<b>NET PROFIT/(LOSS)</b>	<b>619,125</b>	<b>589,796</b>	<b>693,192</b>	<b>497,768</b>	<b>400,826</b>

**TABLE C3**  
**TRUST AND MORTGAGE FINANCE COMPANIES:**  
**CONSOLIDATED STATEMENT OF CONDITION**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>ASSETS</b>					
<b>LIQUID FUNDS of which:</b>	<b>1,424,097</b>	<b>1,755,169</b>	<b>1,648,228</b>	<b>1,191,093</b>	<b>1,939,164</b>
Cash	8,673	82,164	29,926	117	31
Due from Banks	1,005,320	1,336,230	1,379,951	1,054,032	1,804,391
Deposits at Central Bank	410,104	336,776	238,351	136,944	134,741
INTER-BANK FUNDS SOLD	0	0	0	0	0
INVESTMENTS (Net)	4,029,063	4,770,678	4,778,879	3,471,299	3,481,373
LOANS (Net)	4,632,916	3,940,449	3,675,462	2,741,435	2,487,937
OTHER ASSETS	1,035,742	874,309	857,939	825,019	1,496,989
<b>TOTAL ASSETS</b>	<b>11,121,817</b>	<b>11,340,605</b>	<b>10,960,509</b>	<b>8,228,846</b>	<b>9,405,462</b>
<b>LIABILITIES</b>					
DEPOSITS	2,947,863	2,154,669	1,150,757	453,678	381,951
INTER-BANK FUNDS BOUGHT	0	0	0	0	0
BORROWINGS (up to 1 year)	18,055	36,519	34,676	21,640	11,785
OTHER CURRENT LIABILITIES	6,043,979	6,481,386	6,665,025	4,829,819	5,523,601
LONG-TERM LIABILITIES	234,003	427,399	980,090	747,268	1,263,743
<b>TOTAL LIABILITIES</b>	<b>9,243,900</b>	<b>9,099,973</b>	<b>8,830,548</b>	<b>6,052,405</b>	<b>7,181,079</b>
<b>CAPITAL ACCOUNTS</b>					
PAID-IN/CAPITAL SURPLUS	284,828	284,828	284,828	284,828	359,842
RESERVES	190,008	230,454	230,348	285,645	311,646
RETAINED EARNINGS	1,403,081	1,725,350	1,614,785	1,605,968	1,552,895
TOTAL CAPITAL ACCOUNTS	1,877,917	2,240,632	2,129,961	2,176,441	2,224,383
<b>TOTAL LIABILITIES &amp; CAPITAL ACCOUNT</b>	<b>11,121,817</b>	<b>11,340,605</b>	<b>10,960,509</b>	<b>8,228,846</b>	<b>9,405,462</b>

**TABLE C4**  
**TRUST AND MORTGAGE FINANCE COMPANIES:**  
**PROFITABILITY RATIOS**

	2003	2004	2005	2006 <sup>r</sup>	2007 <sup>p</sup>
<b>PERCENTAGE OF AVERAGE TOTAL ASSETS</b>					
(i) Total Operating Income	11.9	11.1	13.1	12.6	10.4
(ii) Interest Income	7.2	7.3	10.1	6.2	6.0
(iii) Non-Interest Income	4.7	3.8	3.0	6.4	4.4
(iv) Net Interest Margin	3.2	3.6	4.7	2.3	2.4
(v) Net Profit Before Tax	7.1	6.5	7.1	7.3	5.3
(vi) Net Profit After Tax	5.8	5.2	6.5	6.0	4.3
<b>PERCENTAGE OF AVERAGE TOTAL DEPOSITS</b>					
(i) Net Profit Before Tax	27.0	35.6	69.9	132.2	129.5
(ii) Net Profit After Tax	21.0	28.6	63.3	109.7	105.1
<b>PERCENTAGE OF AVERAGE TOTAL EQUITY</b>					
(i) Net Profit After Tax	32.7	26.6	32.8	22.9	18.0

**TABLE C5**  
**TRUST AND MORTGAGE FINANCE COMPANIES: EFFICIENCY RATIOS**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>PERCENTAGE OF OPERATING INCOME</b>					
(i) Interest Expenses	33.4	32.4	37.9	31.7	36.0
(ii) salaries & Employee Benefits	4.9	4.9	4.0	4.1	6.1
(iii) Professional Services	0.0	0.1	0.2	0.1	0.7
(iv) Occupancy Expenses	0.4	0.6	0.8	0.8	1.0
(v) Depreciation	1.4	1.5	1.7	1.7	1.4
(vi) Additions/(Releases) to Provisions	4.0	(0.6)	10.9	(2.1)	0.3
(vii) Loans Written-Off	0.5	0.0	0.0	0.0	(1.1)
(viii) Other Operating Expenses	4.4	5.7	6.1	9.1	8.3
(ix) Total Operation Expenses	49.0	44.6	61.6	45.3	52.7
<b>PERCENTAGE OF AVERAGE TOTAL ASSETS</b>					
(i) Interest Expenses	4.0	3.6	5.3	3.9	3.7
(ii) Non-Interest Expenses	1.9	1.3	2.0	1.8	1.8
of which:					
Salaries and Employee Benefits	0.6	0.5	0.5	0.5	0.7
Professional Services	0.0	0.0	0.0	0.0	0.1
Occupancy Expenses	0.0	0.1	0.1	0.1	0.1
Depreciation	0.2	0.2	0.3	0.2	0.1
Additions/(Releases) to Provisions	0.5	(0.1)	0.4	(0.2)	0.1
Loans Written-Off	0.1	0.0	0.0	0.0	(0.1)
Other Operating Expenses	0.5	0.6	0.9	1.1	0.8
Total Operating Expenses	5.9	5.0	7.6	5.7	5.4

TABLE C6

## TRUST AND MORTGAGE FINANCE COMPANIES: LIQUIDITY RATIOS

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>PERCENTAGE OF AVERAGE TOTAL DEPOSITS</b>					
Cash and Due from Banks	34.4	67.5	135.0	232.4	475.9
Deposits at Central Bank	13.9	15.6	22.8	30.2	35.4
Investments (Net)	136.7	223.6	479.7	765.7	917.3
Total Loans (Net)	157.2	184.9	346.0	604.2	652.6
Other Assets	28.9	41.3	83.9	181.3	400.4
<b>CURRENT ASSETS TO CURRENT LIABILITIES</b>	<b>0.4</b>	<b>0.4</b>	<b>0.4</b>	<b>0.4</b>	<b>0.6</b>

TABLE C7

TRUST AND MORTGAGE FINANCE COMPANIES:  
COST/RETURNS ON FUNDS

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
Return on Loans (Gross)	10.5	8.6	7.9	3.6	6.7
Cost of Time Deposits	9.3	7.5	10.3	10.9	10.5

TABLE C8

TRUST AND MORTGAGE FINANCE COMPANIES:  
SOURCE DISTRIBUTION OF INCOME

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>PERCENTAGE OF TOTAL OPERATING INCOME</b>					
Interest Income	61.4	65.2	68.5	50.7	58.8
of which:					
Interest on Loans	33.9	28.0	24.1	18.5	17.9
Total Fee Income	30.0	27.7	31.0	33.6	28.4
Rental Income	-0.1	0.0	0.0	0.0	0.0
Trustee Income	0.6	0.7	0.9	0.9	1.2
Other Income	8.1	6.4	(0.5)	14.8	11.6
<b>PERCENTAGE OF TOTAL NON-INTEREST INCOME</b>					
Total Fee Income	77.0	79.5	100.5	72.0	70.8

**TABLE C9**  
**TRUST AND MORTGAGE FINANCE COMPANIES:**  
**DISTRIBUTION OF ASSETS**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>PERCENT OF AVERAGE TOTAL ASSETS</b>					
Local Liquid Funds	12.8	15.4	9.1	6.3	14.7
Investments - Net	36.2	42.0	43.6	42.0	37.1
Total Loans - Net	41.7	34.8	33.5	33.5	26.7
Other Assets (Net)	8.7	7.0	12.9	17.1	20.8
Fixed Assets	0.8	0.8	0.8	1.1	0.8
Total Equity	16.9	19.8	19.4	26.6	23.8

**TABLE C10**  
**TRUST AND MORTGAGE FINANCE COMPANIES: ASSET QUALITY**

	2003	2004	2005	2006 <sup>f</sup>	2007 <sup>p</sup>
<b>PERCENT OF AVERAGE TOTAL LOANS - (GROSS)</b>					
Total Non-Performing Loans	2.7	2.3	1.6	5.1	3.4
Additions to Loan Provisions (including write-offs)	1.4	(0.3)	1.1	(0.1)	(0.1)
Accumulated Loan Loss Provision	0.6	1.4	1.4	1.5	1.7
<b>PERCENTAGE OF NON-PERFORMING LOANS</b>					
Accumulated Loan Loss Provision	25.5	53.8	99.9	34.2	264.9
<b>PERCENTAGE OF AVERAGE TOTAL ASSETS - (GROSS)</b>					
Accumulated Loan Loss Provision	0.3	0.5	0.5	0.5	0.5

**TABLES D1 - D6**

**CENTRAL BANK OF TRINIDAD AND TOBAGO**

**TABLE D1  
CENTRAL BANK SUMMARY DATA**

	2004	2005	2006	2007 <sup>P</sup>
<b>1. TOTAL NUMBER EMPLOYED</b>	<b>442</b>	<b>438</b>	<b>433</b>	<b>465</b>
<i>of which:</i>				
<i>(a) Managerial/ Administrative/ Supervisory</i>	149	184	190	206
<i>(b) Clerical/Secretarial/ Manipulative</i>	293	254	234	259
<b>2. NET OPERATING SURPLUS ( \$ 000 )</b>	<b>159,304</b>	<b>145,510</b>	<b>766,132</b>	<b>1,850,416</b>
<b>3. AVERAGE TOTAL ASSETS (\$Mn)</b>	<b>19,668</b>	<b>27,748</b>	<b>42,078</b>	<b>44,481</b>
<b>4. AVERAGE TOTAL DEPOSITS ( \$Mn )</b>	<b>14,879</b>	<b>22,102</b>	<b>34,444</b>	<b>33,564</b>
<b>5. AVERAGE TOTAL EXTERNAL ASSETS ( \$Mn )</b>	<b>16,701</b>	<b>24,292</b>	<b>38,380</b>	<b>40,530</b>

**TABLE D2  
CENTRAL BANK STATEMENT OF INCOME AND EXPENSES (TT\$'000s)**

	2004	2005	2006	2007 <sup>P</sup>
<b><u>OPERATING INCOME</u></b>				
INTEREST INCOME	304,897	539,016	1,566,321	1,897,128
Holding of S.D.R.'s	151	458	825	645
Foreign Investments	271,672	501,375	1,522,321	1,810,762
Trinidad and Tobago Gov't Securities	1,126	1,376	2,161	7,222
Other Securities	31,432	35,341	40,578	78,050
Loans	516	466	436	449
COMMISSIONS ON FOREIGN EXCHANGE	19,285	(3,500)	(19,268)	215,702
OTHER INCOME	73,370	37,889	206,979	532,669
<b>TOTAL OPERATING INCOME</b>	<b>397,552</b>	<b>573,405</b>	<b>1,754,032</b>	<b>2,645,499</b>
<b><u>OPERATING EXPENSES</u></b>				
Expenses on Notes & Coins	31,610	39,243	44,390	53,443
Interest Expense	80,953	133,263	379,457	510,094
Salaries & Employee Benefits	71,492	86,168	106,651	108,908
Maintenance	9,105	10,549	10,488	13,957
Administrative Services	22,660	31,028	50,326	65,721
Computer Services	4,048	4,123	7,073	8,057
Depreciation	15,701	21,208	33,419	31,428
Other Operating Expenses	1,940	2,313	3,893	3,475
<b>TOTAL OPERATING EXPENSES</b>	<b>237,509</b>	<b>327,895</b>	<b>635,697</b>	<b>795,083</b>
<b>GROSS OPERATING SURPLUS</b>	<b>160,043</b>	<b>245,510</b>	<b>1,118,335</b>	<b>1,850,416</b>
LESS: PROVISIONS & OTHER CHARGES*	739	100,000	352,203	0
<b>NET OPERATING SURPLUS</b>	<b>159,304</b>	<b>145,510</b>	<b>766,132</b>	<b>1,850,416</b>

**TABLE D3**  
**CENTRAL BANK: STATEMENT OF ASSETS AND LIABILITIES (TT\$'000s)**

	2004	2005	2006	2007 <sup>P</sup>
<b>ASSETS</b>				
<b>EXTERNAL ASSETS</b>	<b>16,700,873</b>	<b>24,292,053</b>	<b>38,380,405</b>	<b>40,530,038</b>
Cash and Balances	9,951,422	16,578,557	21,328,680	19,355,830
Securities	5,729,667	6,607,312	16,143,160	20,778,533
International Organisations (incl. IMF Holdings)	121,856	122,369	118,308	119,381
Other	897,927	983,815	790,260	276,294
<b>DOMESTIC ASSETS</b>	<b>4,471,774</b>	<b>5,317,060</b>	<b>5,725,925</b>	<b>6,276,638</b>
Securities	357,578	381,773	406,823	566,534
<b>Advances of which:</b>	<b>1,504,601</b>	<b>1,860,789</b>	<b>2,027,864</b>	<b>2,325,287</b>
Financial Institutions	379,500	379,500	379,500	253,000
Central Gov't & Public Services	1,125,101	1,481,283	1,648,364	2,072,287
Other Assets	1,104,995	1,213,710	1,263,374	1,059,530
<b>TOTAL ASSETS</b>	<b>19,668,046</b>	<b>27,748,324</b>	<b>42,078,465</b>	<b>44,481,389</b>
<b>LIABILITIES</b>				
EXTERNAL LIABILITIES	827,200	1,116,951	1,606,649	1,901,756
TOTAL CURRENCY IN CIRCULATION	2,177,980	2,544,086	2,968,329	3,408,767
<b>DEPOSITS:</b>	<b>14,878,559</b>	<b>22,101,904</b>	<b>34,444,041</b>	<b>33,564,315</b>
COMMERCIAL BANKS	2,693,444	3,038,880	4,825,289	5,798,648
Non-Banking Financial Institutions	536,333	436,058	369,053	371,892
Other	11,648,781	18,626,966	29,249,697	27,393,775
OTHER LIABILITIES & PROVISIONS	1,584,308	1,785,384	2,859,445	5,242,376
CAPITAL & RESERVES	200,000	200,000	200,000	364,174
<b>TOTAL LIABILITIES &amp; CAPITAL</b>	<b>19,668,046</b>	<b>27,748,324</b>	<b>42,078,464</b>	<b>44,481,389</b>

**TABLE D4**  
**CENTRAL BANK: PROFITABILITY RATIOS**

PERCENTAGE OF AVERAGE TOTAL ASSETS	2004	2005	2006	2007 <sup>P</sup>
Total Operating Income	2.0	2.1	4.2	5.9
Total Operating Expenses	1.2	1.2	1.5	1.8
Gross Operating Surplus	0.8	0.9	2.7	4.2
Net Operating Surplus	0.8	0.5	1.8	4.2

**TABLE D5  
CENTRAL BANK: EFFICIENCY RATIOS**

	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007<sup>P</sup></b>
<b>PERCENT OF TOTAL OPERATING INCOME</b>				
(i) Expenses on Notes and coins Interest Expenses & Bank	8.0	6.8	2.5	2.0
(ii) Charges	20.4	23.2	21.6	19.3
(iii) Salaries & Employee Benefits	18.0	15.0	6.1	4.1
(iv) Maintenance	2.3	1.8	0.6	0.5
(v) Administrative Service Expenses	5.7	5.4	2.9	2.5
(vi) Computer Services	1.0	0.7	0.4	0.3
(vii) Depreciation	3.9	3.7	1.9	1.2
(viii) Other Operating Expenses	0.5	0.4	0.2	0.1
(ix) Total Operating Expenses	59.7	57.2	36.2	30.1
(x) Provisions and Other Charges	0.2	17.4	20.1	0.0
(xi) Net Operating Surplus	40.1	25.4	43.7	69.9
<b>PERCENT OF AVERAGE TOTAL ASSETS</b>				
(i) Expenses on Notes and coins Interest Expenses & Bank	0.2	0.1	0.1	0.1
(ii) Charges	0.4	0.5	0.9	1.1
(iii) Salaries & Employee Benefits	0.4	0.3	0.3	0.2
(iv) Maintenance	0.0	0.0	0.0	0.0
(v) Administrative Service Expenses	0.1	0.1	0.1	0.1
(vi) Computer Services	0.0	0.0	0.0	0.0
(vii) Depreciation	0.1	0.1	0.1	0.1
(viii) Other Operating Expenses	0.0	0.0	0.0	0.0
(ix) Total Operating Expenses	1.2	1.2	1.5	1.8
(x) Provisions and Other Charges	0.0	0.4	0.8	0.0
(xi) Net Operating Surplus	0.8	0.5	1.8	4.2

**TABLE D6  
CENTRAL BANK: SOURCE DISTRIBUTION OF INCOME**

	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007<sup>P</sup></b>
<b>PERCENT OF TOTAL OPERATING INCOME</b>				
(i) Interest: of which	76.7	94.0	89.3	71.7
- Holdings of S.D.R's	0.0	0.1	0.0	0.0
- Foreign Investments	68.3	87.4	86.8	68.4
- Trinidad & Tobago Government Securities	0.3	0.2	0.1	0.3
- Other Securities	7.9	6.2	2.3	3.0
- Loans	0.1	0.1	0.0	0.0
(ii) Commissions on Foreign Exchange	4.9	(0.6)	(1.1)	8.2
(ii) Other Income	18.5	6.6	11.8	20.1

# APPENDIX

## STATISTICAL NOTES

In this issue the general methodology remains the same as in previous publications of the report.

### METHODOLOGY

1. As part of the Central Bank's general revision in September 2005, the semi-annual statement of income and expenses was replaced by a quarterly return.
2. The various ratios utilizing income and expenditure data are based on balance sheet information. These ratios are calculated relative to average asset/liability positions taken as the **average** for the twelve (12) months comprising the calendar year (for the institutions), e.g.:

Ratio : Total Operating Revenue  
Average Total Assets

Methodology : Total Operating Revenue for Calendar Year  
Avg. Monthly Total Assets for Calendar Year

### 3. TABLES A3, B3 AND C3 - CONSOLIDATED STATEMENT OF CONDITION

**CUSTOMERS' LIABILITIES ON ACCEPTANCES<sup>1</sup>:** This item has been included among the balance sheet data of the deposit-taking institutions because of the increasing use of this financing facility.

**INVESTMENTS (net), LOANS (net):** These items are reported net of provisions.

### 4. TABLES A6, B6 AND C6 - CURRENT ASSETS/CURRENT LIABILITIES

**CURRENT ASSETS:** includes Cash, Deposits at Central Bank, Balances Due from Other Banks, Inter-Bank Funds Sold, Treasury Bills, Time Deposits, Marketable Securities, Accounts Receivable and Other Current Assets.

**CURRENT LIABILITIES:** includes Inter-Bank Funds Bought, Central Bank Funds, Borrowings up to 1 year and Other Current Liabilities.

### 5. TABLES A7, B7 AND C7 - COST/RETURN ON FUNDS

**RETURN ON INVESTMENT:** Interest Income on investments as a proportion of average gross total investment, i.e. inclusive of provision for losses on securities.

**RETURN ON LOANS:** Interest Income on loans as a proportion of average total loans, i.e. inclusive of provisions for loan losses.

**COST OF SAVINGS AND TIME DEPOSITS:** Interest Expense on savings and time deposits as proportion of average total savings and time deposits.

### 6. TABLES A9, B9 AND C9 - DISTRIBUTION OF ASSETS

**LOCAL LIQUID FUNDS:** Cash, Deposits at the Central Bank and Balances due from Local Banks.

**TRINIDAD AND TOBAGO SECURITIES:** Treasury Bills and Central Government Bonds.

**EXTERNAL ASSETS:** Total foreign assets.

### 7. TABLES A10, B10 AND C10 - ASSET QUALITY

**NON-PERFORMING LOANS:** Refers to loans for which the borrower is 90 days or more late on scheduled payments.

**AVERAGE TOTAL LOANS (GROSS):** In these tables, ratios to average total loans are based on gross loans, i.e. inclusive of provisions for loan losses.

**AVERAGE TOTAL ASSETS:** In these tables, ratios to average total assets are based on assets gross, i.e. inclusive of all provision for losses.

8. Financial Institutions as at December 2007 include:

**i. COMMERCIAL BANKS (Tables A1 to A11)**

- a. Bank of Baroda (Trinidad and Tobago) Limited
- b. Citibank (Trinidad & Tobago) Limited
- c. FirstCaribbean International Bank (Trinidad and Tobago) Limited
- d. First Citizens Bank Limited
- e. Intercommercial Bank Limited
- f. Republic Bank Limited
- g. RBTT Bank Limited
- h. Sociabank of Trinidad and Tobago Limited

**ii. FINANCE COMPANIES AND MERCHANT BANKS (Tables B1 to B11)**

- a. AIC Finance Limited
- b. ANSA Finance and Merchant Bank
- c. Caribbean Finance Company Limited
- d. Citicorp Merchant Bank Limited
- e. CLICO Investment Bank Limited
- f. Development Finance Limited
- g. Fidelity Finance & Leasing Company Limited
- h. General Finance Corporation Limited
- i. Guardian Asset Management
- j. Island Finance Trinidad & Tobago Limited

**iii. TRUST AND MORTGAGE FINANCE COMPANIES (Tables C1 to C10)**

- a. First Citizens Asset Management Limited
- b. First Citizens Trustee Services Limited
- c. Intercommercial Trust and Merchant Bank Limited
- d. RBTT Trust Limited
- e. RBTT Merchant Bank Limited
- f. Republic Finance & Merchant Bank Limited
- g. Scotiatrust & Merchant Bank T&T Limited

**NOTES**

1. Guardian Asset Management Ltd was licensed to operate as a Finance Company and Merchant Bank in February 2003.
2. AIC Finance Ltd was granted a license to operate as a Finance House and Merchant Bank in July 2004.
3. FirstCaribbean International Bank acquired Mercantile Banking and Financial Corporation Ltd in November 2004.
4. First Citizens Trust and Asset Management Ltd was granted approval to change its name to First Citizens Asset Management Ltd in October 2006.
5. First Citizens Trustee Services Ltd was granted a license to operate as a Trust and Mortgage Finance Company in December 2006.
6. FirstCaribbean International Bank (Trinidad and Tobago) Limited was granted a licence to operate as a commercial bank in May 2007.
7. Bank of Baroda (Trinidad and Tobago) Limited was granted a licence to operate as a commercial bank in October 2007.